Maintenance of Ontario’s Aquaculture Statistics Program:  
AQUASTATS

Final Report submitted to:
Ontario Ministry of Natural Resources

Submitted by:
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Aquaculture Centre
University of Guelph

28th March 2013
Introduction

The primary objective of this project was to conduct a survey of the geographical distribution and production output of commercial aquaculture operations in Ontario for the calendar year 2012, in order to maintain our well-established industry database which has been under development since 1988. This database is utilized on an on-going basis to evaluate the performance characteristics of the industry, with the ultimate goal of assisting with the orderly development of aquaculture in this province. The information collected provides the content for the ongoing factsheet series AQUASTATS – Ontario Aquacultural Production Statistics. OMNR will use the data to support the Canadian Council of Fisheries and Aquaculture Ministers (CCFAM) aquaculture development initiatives. More specifically, the data will support the Sustainability Reporting Initiative led by Fisheries and Oceans Canada (DFO) and the “Provincial Aggregate Estimates”. Additionally, some of the compiled information will be forwarded to Statistics Canada as a part of the annual “Survey of Aquaculture Industry”. Both data sets are used by government and industry to assess provincial and national trends.

Methods

1) The AQUASTATS survey questionnaire was developed to collect information on:
   - type of facility
   - species raised
   - annual production by species
   - value of production by species
   - employment by activity and duration

The survey frame was determined from previous surveys and knowledge of the industry participants. The frame was divided into two sections based upon expected scale of production. Facilities that were expected to produce more than approximately 5,000 kg or $10,000 of sales per year were sent a detailed questionnaire (Long Format Questionnaire). All others were sent a simplified version (Short Format Questionnaire). A total of 167 surveys were distributed on Jan 23rd – Feb 2nd 2013 (see Appendix I – III).

1 Earlier factsheets are available online at: http://www.aps.uoguelph.ca/aquacentre/information/publications.php
2) The OMNR Aquaculture Licence provides additional data with respect to the DFO Provincial Aggregate Estimates:

- number of licences and leases by environment and species
- area under lease by environment and species
- number of aquaculture companies by activity and species
- fish escapes by cause of escape
INDUSTRY SNAPSHOT 2012

PROVISIONAL DATA

Major Species Produced - rainbow trout
Minor Species Produced - Arctic charr, brook trout, smallmouth and largemouth bass, cyprinid baitfish
Total Trout Production - 3,700 tonnes
Farm-gate Value of Trout - $18.3 million
Economic Contribution - $60 million
Job Creation - 143 person-years direct and 150 person-years indirect employment

Results

In 2012, we estimate that Ontario fish farms produced 3,700 tonnes (8.16 million pounds) of rainbow trout, primarily for human consumption. This is a 9.5% increase from the 3,385 tonnes produced in 2011. Survey questionnaires were received from 40% of the facilities surveyed accounting for 76% of the total production. Estimates for non-reporting facilities were based on prior surveys and personal experience.

Lake-based cage production of trout in the Georgian Bay area continues to dominate other land-based production systems, accounting for 86% of the total production (Figure 1). Arctic charr production is very limited and production has remained at nominal levels for several years now, approximately 17 tonnes annually. The production of brook trout, bass and other species is primarily geared towards pond stocking and recreational purposes. These operations provide an important diversity to the industry although quantifiable information is scarce. Our records suggest that approximately 65-70 facilities culture brook trout, bass and other species, with a total production of approximately 20-25 tonnes annually.

The total farm-gate value of the 3,700 tonnes of rainbow trout produced is estimated to be $18.3 million, with an average price of $2.24/lb ($4.94/kg). The sale of charr, bass and other fish species is estimated to be an additional $0.5 million. More than 40 facilities are involved with pond stocking,
typically rainbow trout, brook trout and bass. The value of this aquaculture sector is conservatively estimated to be $1.5 million annually.

In 2012, the Ontario aquaculture industry is estimated to have generated a total of 143 person-years of direct, on-farm employment. This consisted of 102 person-years of full-time employment (40 hours per week for 12 months) and 41 person years of part-time employment. Indirect employment is conservatively estimated at 150 person-years.

The total annual contribution that aquaculture makes to the Ontario economy is estimated to be $60 million, with additional economic value realised via the recreational and aquaria trade.

Finalized data for 2012 will be reported to these federal agencies when requested.
Figure 1. Comparison of Ontario land-based and cage aquaculture between 1988 and 2012.
Appendix I. AQUASTATS Survey Introduction Letter

January 23rd 2013

Ontario Aquaculture Statistics Survey - 2012

Dear Producer,

This is our 23rd AQUASTATS survey of fish production in Ontario, made possible with a lot of support from you, the producer.

Over these 20+ years Ontario aquaculture has evolved into a valuable component of the economy. There have been several major milestones over this period. Open-water cage culture is now the dominant production method, the end product is primarily boneless fillets, several industry associations have evolved and legislative issues continue to dominate expansion opportunities.

This year we need your assistance once again. The enclosed questionnaire addresses four main areas: 1) quantity produced, 2) value of production, 3) employment and 4) structure of the industry. Please report information for the calendar year January 1st to December 31st, 2012.

If you feel that the questions do not apply to your situation, please return the questionnaire and indicate the reasons. We need to have all the questionnaires returned - either complete or incomplete to establish a true picture of the industry today. If you have any questions or comments about the questionnaire, please do not hesitate to contact us. Please return the questionnaire before February 14th 2013.

As previously, all information will be treated in the strictest of confidence and only composite industry statistics will be released.

Please accept our thanks for assisting us with this ongoing project.

Yours truly,

Richard D. Moccia
Professor
Tel. 519-824-4120 ext. 56216
Email: rmoccia@uoguelph.ca

David J. Bevan
Research Assistant
Tel. 519-824-4120 ext. 52689
Email: dbevan@uoguelph.ca
### Appendix II. AQUASTATS Questionnaire (Long Format)

**ONTARIO AQUACULTURE SURVEY**  
January 1st to December 31st, 2012

1. **YEAR BUSINESS STARTED:**  
   ID Number  

2. **FEE-FISHING PRESERVE - exclusively:**  
   Yes [ ]  
   No [ ]  

3. **EMPLOYMENT:**  
   2012 (2013)  
   a. Full-time  
   person-year(s)  
   b. Part-time  
   person-year(s)  

4. **SPECIES RAISED:**  
   1. Rainbow trout [ ]  
   3. Arctic char [ ]  
   5. Cyprinid bait-fish [ ]  
   2. Brook trout [ ]  
   4. Tilapia [ ]  
   6. Other  

<table>
<thead>
<tr>
<th>Number Sold</th>
<th>Selling Price ($/1000)</th>
<th>Total Sales</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

5. **EGGS SOLD**  

6. **FRY, UNDER 2 inches SOLD**  
   Not applicable  
   $             

7. **FINGERLINGS, 2 - 6 inches SOLD**  
   $             

8. **MARKET FISH PRODUCTION**  
   2012 (2013)  
   lbs  
   kg  
   No.  

   8.1 10 - 16 oz (live weight)  
   [ ]  
   [ ]  

   8.2 1 - 2½ lbs (live weight)  
   [ ]  
   [ ]  

   8.3 Over 2½ lbs (live weight)  
   [ ]  
   [ ]  

9. **MARKET FISH VALUE**  
   Selling Price  
   Ave.  
   Min.  
   Max.  
   $/lb  
   $/kg  
   Total Sales  

   9.1 10 - 16 oz (live weight)  
   [ ]  
   [ ]  
   [ ]  

   9.2 1 - 2½ lbs (live weight)  
   [ ]  
   [ ]  
   [ ]  

   9.3 Over 2½ lbs (live weight)  
   [ ]  
   [ ]  
   [ ]  

10. **SUMMARY OF PRODUCTION AND SALES** - do NOT include sales of eggs, fry and fingerlings  
    lbs  
    kg  

   10.1 Total Weight of 'Market Fish' Rainbow Trout Sold  
   [ ]  
   [ ]  

   10.2 Total Value of 'Market Fish' Rainbow Trout Sold  
   $             
   CONTINUED OVER —  

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The Aquaculture Centre is partly funded by the Ontario Ministry of Agriculture and Rural Affairs.

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### 2012 PRODUCTION and SALES of OTHER SPECIES

**SPECIES:** ..............................................

<table>
<thead>
<tr>
<th>SPECIES</th>
<th>Number Sold</th>
<th>Selling Price $ / 1000</th>
<th>Total Sales</th>
</tr>
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<tbody>
<tr>
<td>11. EGGS SOLD</td>
<td></td>
<td></td>
<td>$ ...........</td>
</tr>
<tr>
<td>12. FRY, UNDER 2 INCHES SOLD</td>
<td></td>
<td></td>
<td>$ ...........</td>
</tr>
<tr>
<td>13. FINGERLINGS, 2 - 6 INCHES SOLD</td>
<td></td>
<td>Not applicable</td>
<td>$ ...........</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>14. MARKET FISH PRODUCTION</th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>14.1 10 - 16 oz (live weight)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>14.2 1 - 2½ lbs (live weight)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>14.3 Over 2½ lbs (live weight)</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>15. MARKET FISH VALUE</th>
<th>Selling Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ave.        Min.</td>
<td>Max.</td>
</tr>
<tr>
<td>15.1 10 - 16 oz (live weight)</td>
<td></td>
</tr>
<tr>
<td>15.2 1 - 2½ lbs (live weight)</td>
<td></td>
</tr>
<tr>
<td>15.3 Over 2½ lbs (live weight)</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>16. SUMMARY OF PRODUCTION AND SALES</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>16.1 Total Weight of 'Market Fish' Sold</td>
<td>lbs kg</td>
</tr>
<tr>
<td>16.2 Total Value of 'Market Fish' Sold</td>
<td>$ ...........</td>
</tr>
</tbody>
</table>

**COMMENTS:**

__________________________________________________________________________________________

"I authorize and consent to the disclosure and use of the information below to the University of Guelph, Aquaculture Centre only for the purpose of general analysis on an aggregate basis as long as individual confidentiality is maintained."

Signature ..............................................  Date ..............................................
ONTARIO AQUACULTURE SURVEY
Covering the Period:
January 1st to December 31st, 2012

Guidelines to Questions

Question:

1. **YEAR BUSINESS STARTED**: Refers to the year of first fish sales.

2. **FEE-FISHING PRESERVE - exclusively**: Please indicate if your business is exclusively that of Fee-fishing.

3. **EMPLOYMENT**: Full-time is defined as a person working 40 and over hours per week for 12 months of the year. Part-time includes all other work schedules.
   
   Eg. owner and one assistant employed full-time throughout the year is reported as FULL-TIME = 2 person-years, and two seasonal assistants employed March - November (9 months) is reported as PART-TIME = 1.5 person-years (2 persons x 9 months = 18 person-months, divided by 12 = 1.5 person-years).

4. **SPECIES RAISED**: Please indicate the current species raised.

### 2012 PRODUCTION and SALES of RAINBOW TROUT ONLY

Please report **ONLY** the production and sale of RAINBOW TROUT in questions 5 through 10.

5 - 7. **EGGS, FRY AND FINGERLINGS SOLD**: Please report those fish sold to other farms for stocking, growing-out etc.

8. **MARKET FISH PRODUCTION**: Please report all fish sold:- e.g. for processing, wholesale, restaurant, farm-gate, pond-stocking and fee-fishing etc.
   
   Report production in terms of LIVE WEIGHT.

9. **MARKET FISH VALUE**: Please report the selling price obtained over the calendar year.

10. **SUMMARY OF PRODUCTION AND SALES**: Please do **NOT** include sales of eggs, fry and fingerlings.

### 2012 PRODUCTION and SALES of OTHER SPECIES

11 - 16. For farmers raising species other than or in addition to rainbow trout, we would request that you complete questions 11 through 16 in a similar manner to the above.

Please state the species of fish produced.

Additional copies of the questionnaire are available for farms raising more than two species of fish. Please call us at (519) 824-4120 ext. 52689 for a copy.

*Please mail this form in the enclosed self addressed envelope*
Appendix III. AQUASTATS Questionnaire (Short Format)

## AQUACULTURE CENTRE
University of Guelph
Guelph, Ontario N1G 2W1
Tel: (519) 824-4120 Ext 52669
Fax: 519-837-8867

Ontario Aquaculture Survey: 2012

<table>
<thead>
<tr>
<th>Farm Statistics</th>
<th>Species Raised</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>1. Facility Type</strong></td>
<td><strong>2. Species Raised</strong></td>
</tr>
<tr>
<td>Hatchery</td>
<td>Rainbow trout</td>
</tr>
<tr>
<td>Stocking</td>
<td>Brook trout</td>
</tr>
<tr>
<td>Food Producer</td>
<td>Arctic charr</td>
</tr>
<tr>
<td>Recreational Fee-fishing</td>
<td>Bass</td>
</tr>
<tr>
<td>Other</td>
<td>Other</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Employment</th>
<th>Total Production</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>3. Employment</strong></td>
<td><strong>4. Total Production</strong></td>
</tr>
<tr>
<td>Full-time</td>
<td>Check units Lbs or No.</td>
</tr>
<tr>
<td>Part-time</td>
<td>Zero</td>
</tr>
<tr>
<td>Zero</td>
<td>Less than 5,000</td>
</tr>
<tr>
<td>Less than 1</td>
<td>5,000 to 25,000</td>
</tr>
<tr>
<td>1.0 to 3.0</td>
<td>More than 25,000</td>
</tr>
<tr>
<td>More than 3.0</td>
<td>Actual production (optional)</td>
</tr>
</tbody>
</table>

Comments

"I authorize and consent to the disclosure and use of the above information to the University of Guelph, Aquaculture Centre only for the purpose of general analysis on an aggregate basis as long as individual confidentiality is maintained."

Signature ____________________________ Date ____________

*The Aquaculture Centre is partly funded by the Ontario Ministry of Agriculture, Food & Rural Affairs*
ONTARIO AQUACULTURE SURVEY
Covering the Period:
January 1st to December 31st, 2012

Guidelines to Questions

Question:

1. **FACILITY TYPE:**
   Please tick **all** relevant boxes.

2. **SPECIES RAISED:**
   Please tick **all** relevant boxes.

3. **EMPLOYMENT:**
   Full-time is defined as a person working 40 and over hours per week for 12 months of the year. Part-time includes all other work schedules.

   e.g. owner and one assistant employed full-time throughout the year is reported as: FULL-TIME = 2 person-years, and

   two seasonal assistants employed March - November (9 months) is reported as: PART-TIME = 1.5 person-years
   (2 persons x 9 months = 18 person-months, divided by 12 = 1.5 person-years).

4. **TOTAL PRODUCTION:**
   Please report **all** fish sold: - e.g. for processing, wholesale, restaurant, farm-gate, pond-stocking and fee-fishing etc.
   Report production in terms of either live **weight** or **numbers** of fish.

   If you have any questions, please call us at (519) 824-4120 ext. 52689.

*Please mail the form in the enclosed self addressed envelope before 14th Feb. 2013*

*Thank you*